

Highland Business Institute

YTD Report

7/1/08-6/30/09

- 14 Companies Served
- 706 Total Students Served
 - 139 in BI Credit Generating
 - 0 in Truck Driving
 - 567 in Non-Credit
- Cancel Rate
 - FY-09 – 29.6%
 - FY-08 – 11.4%
 - FY-07 – 15.5%
- 81 Total Classes/Seminars/Consultation
 - 11 BI Credit Generating Classes
 - 0 Truck Driving Classes
 - 70 Non-Credit Classes
- 4.5 Credit Hours Generated
 - 0 Truck Driving
 - 4.5 BI Credit Hrs. Generated
- 268.4 Credit Hrs Equiv.
 - 268.4 Non-Credit

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YTD Report - 7/1/08 - 6/30/09

Single Companies which ran Contract Training Classes:

Charles Electronics	(Carroll)
C.J. Vitner	(Stephenson)
Design Mill	(JoDaviess)
Dura Automotive	(JoDaviess)
Forster Products	(Carroll)
Freeport School District #145	(Stephenson)
HCC	(Stephenson)
Honeywell	(Stephenson)
Mitek	(Stephenson)
Parkview Home	(Stephenson)
Pinecrest Manor	(Stephenson)
Quebecor World	(Ogle)
Star Mfg	(Stephenson)
State Bank of Davis	(Stephenson)

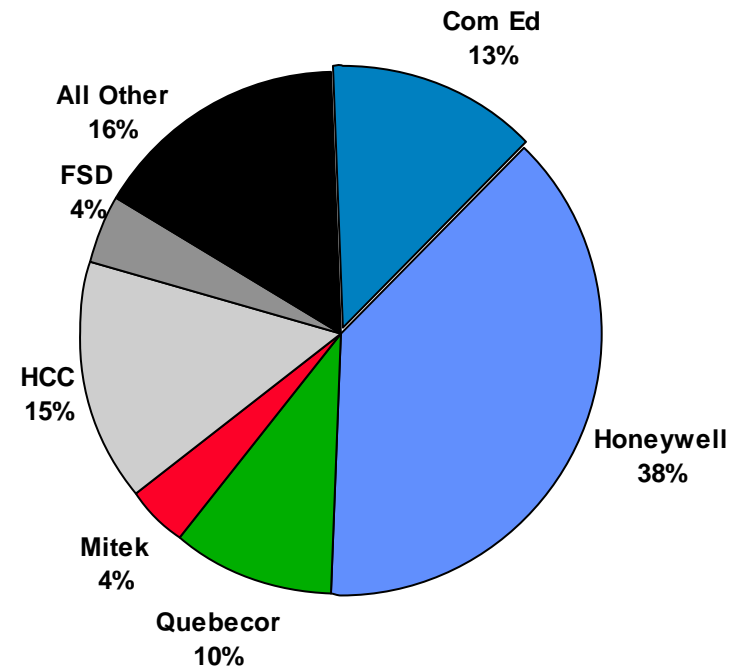
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YTD Report - Classes

7/1/08 - 6/30/09

- Breakdown of Classes run per Company

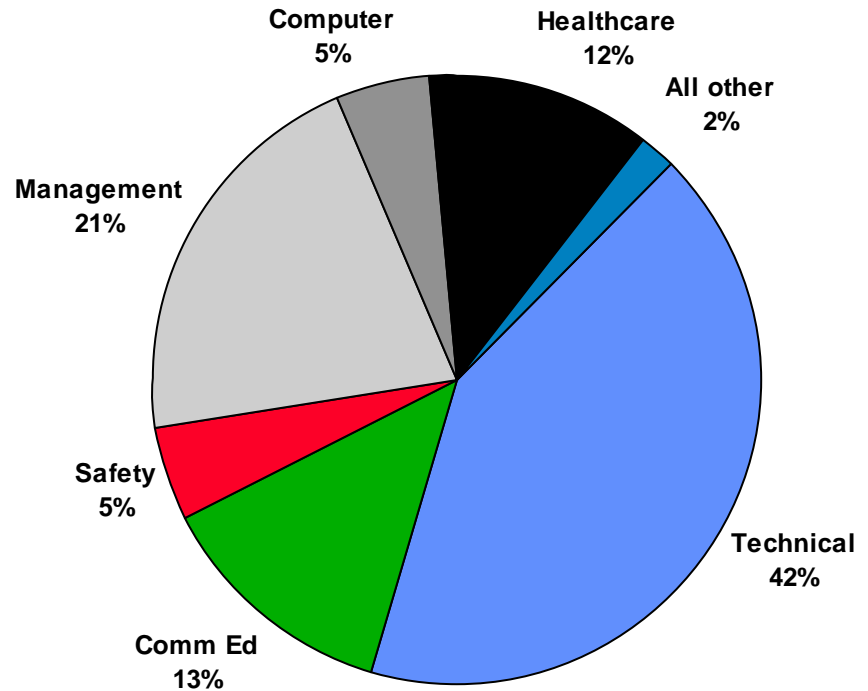
	<u>Customized</u>
– Honeywell	31
– HCC	12
– Quebecor	8
– FSD	3
– Mitek	3
– Dura	2
– Forster	2
– Star Mfg	2
– All other	7
– <i>Subtotal</i>	<u>70</u>
– Community Ed	11
– CDL Truck	<u>0</u>
– Total	81



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YTD Report – Topics
7/1/08 - 6/30/09

- Type of Training - Number of Classes

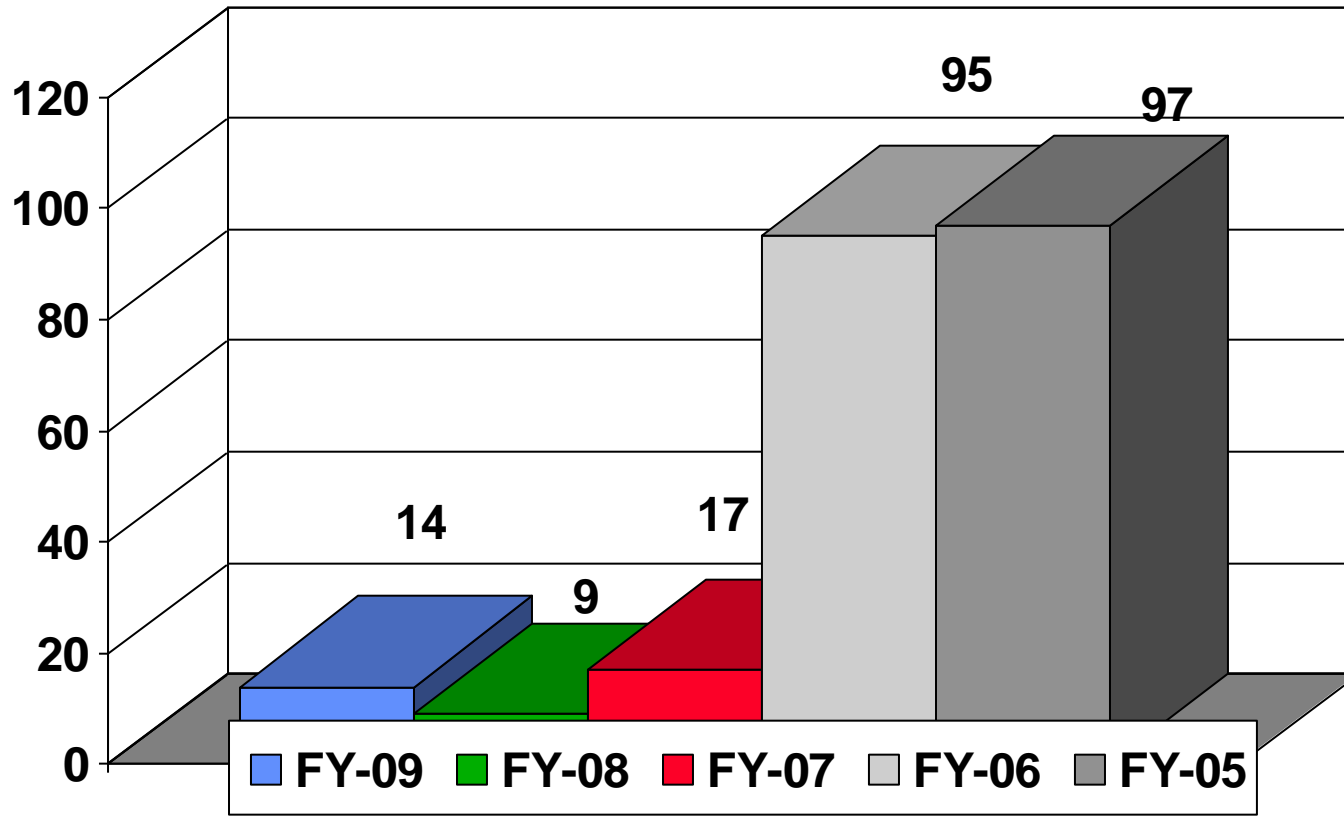
– Technical	34
– Management	17
– Community Ed	11
– Health	9
– Computer	4
– Safety	4
– Quality	1
– SBDC	<u>1</u>
– Total	81



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YTD Report Comparisons

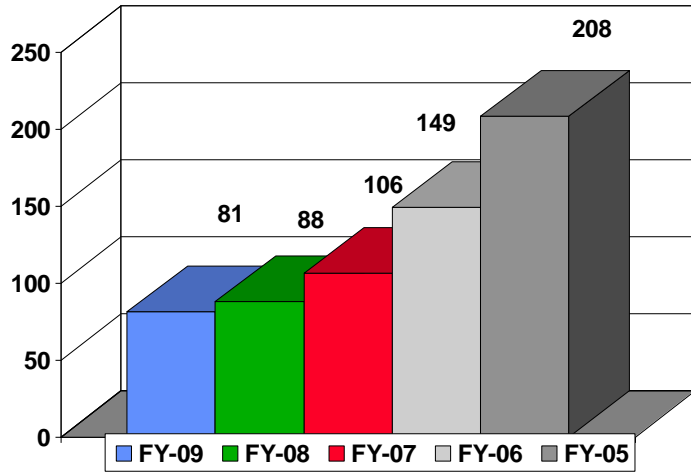
Number of Single Company Contract & Multi-Company Training Business Customers



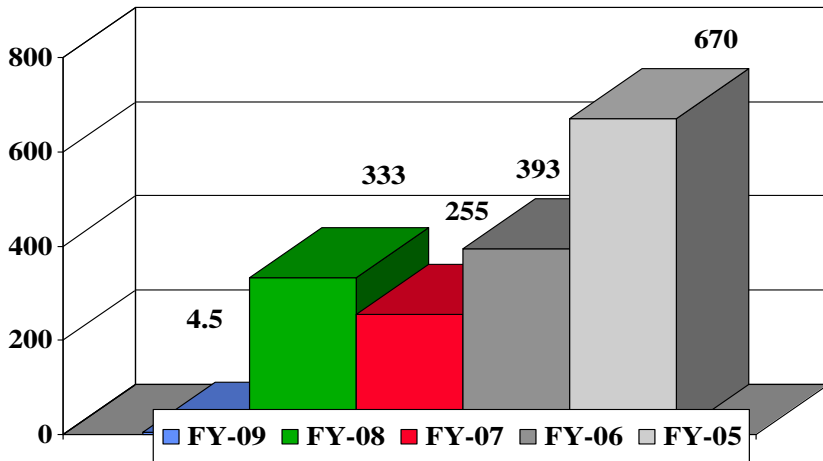
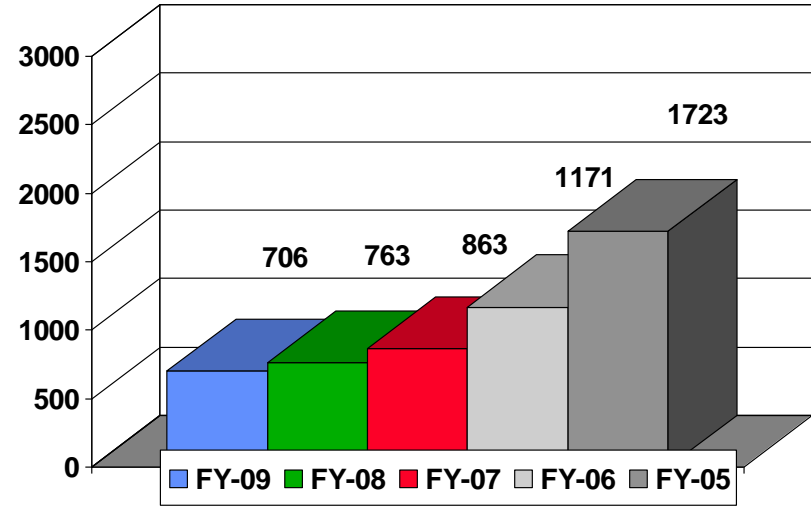
* Note: Effective FY-07 no longer recording Multi-Company

Highland Business Institute YTD Report Comparisons

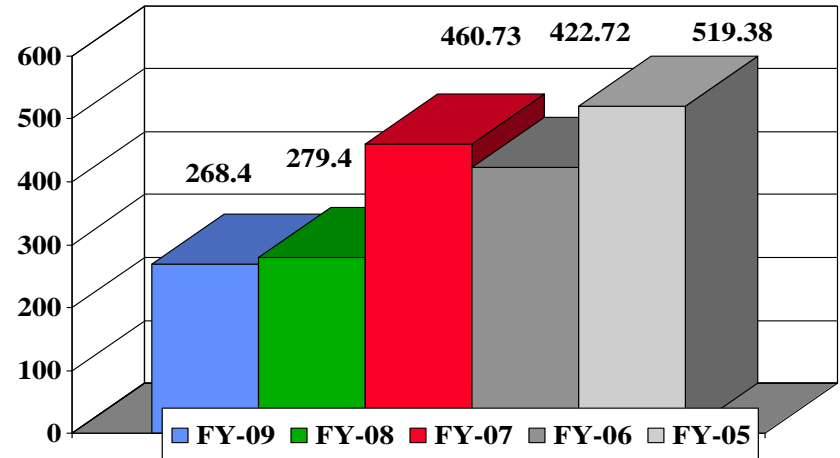
Number of Classes



Number of Students



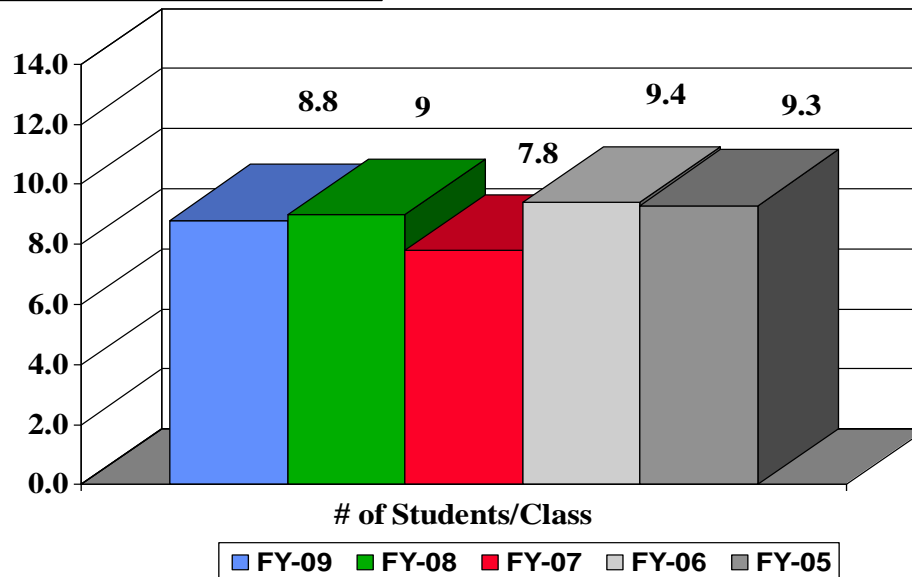
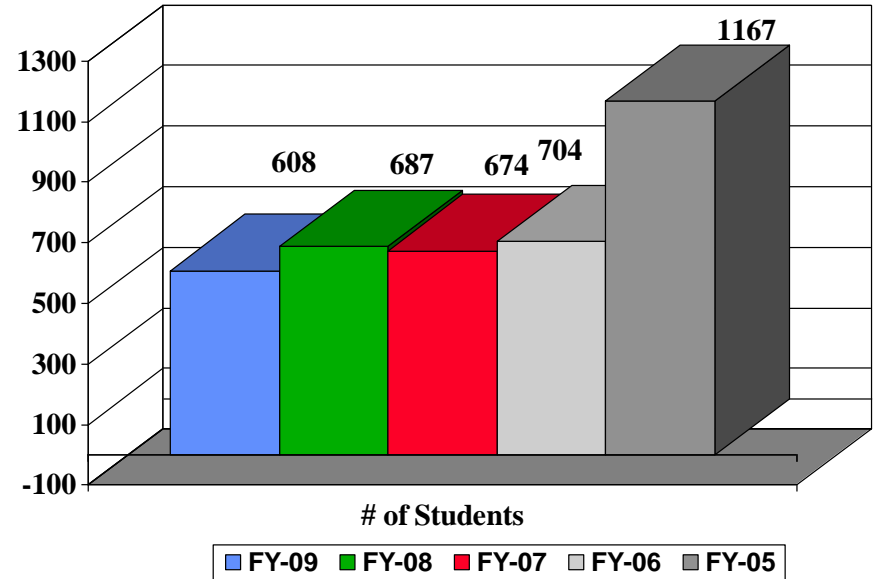
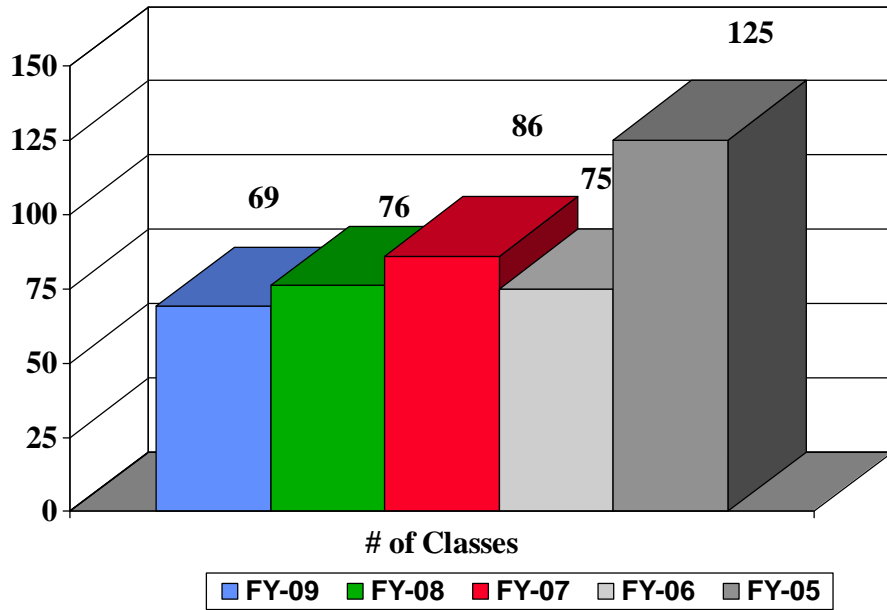
Credit Hours Generated



Credit Hours Equivalent

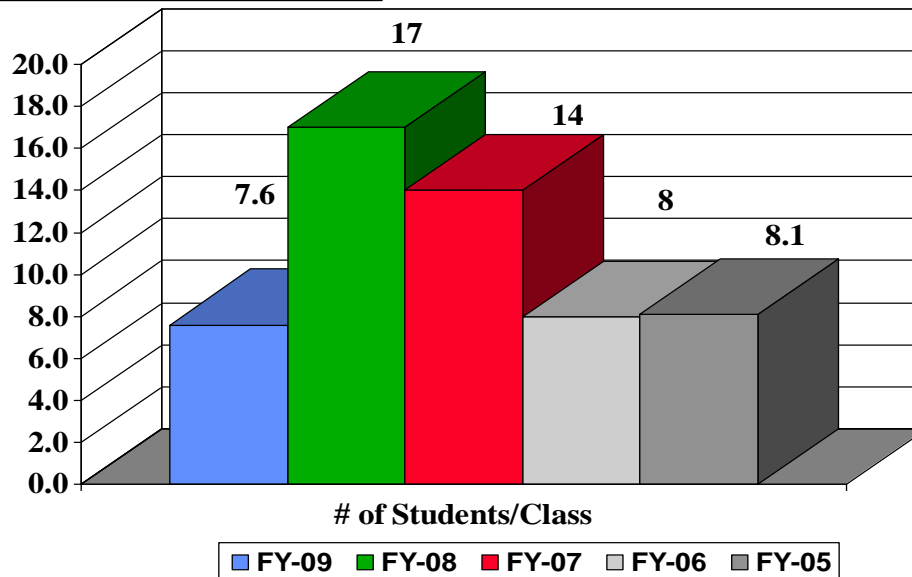
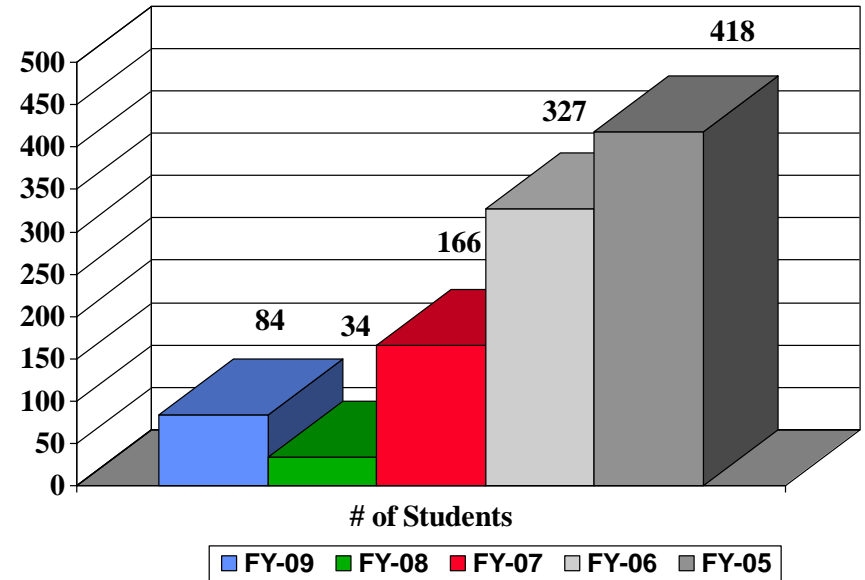
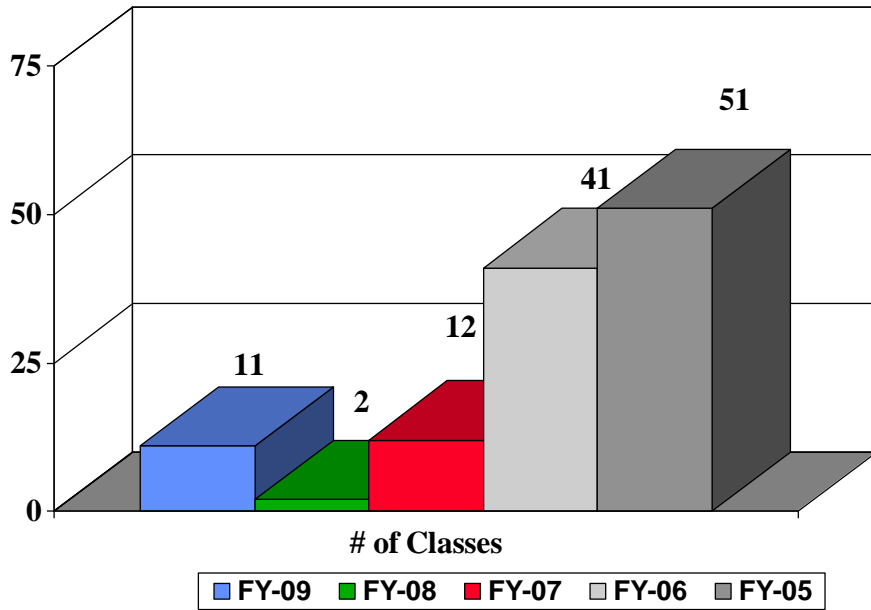
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YTD Report Comparisons - By Single Company Contract



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YTD Report Comparisons – By Multi Company / Community Ed Classes

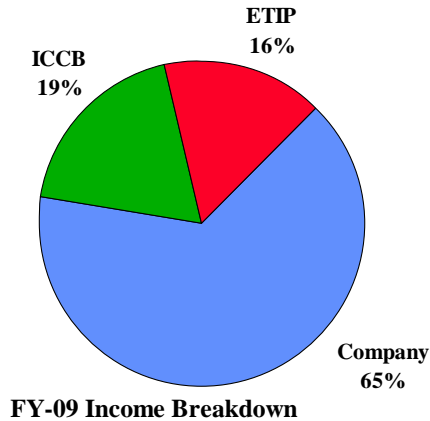


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YTD Report – FY -09 vs FY-08

FY-09 Training Income Breakdown

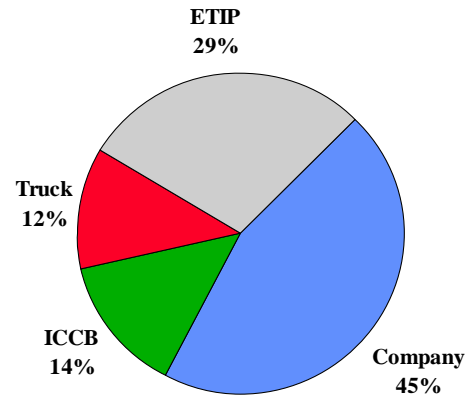
- **ICCB Subsidize Grant- BI** **\$20,573**
 - FY09 total grant is \$50,573
 - SBDC Received \$30,000
 - BI received remaining \$20,573
- **ETIP Training Grants** **\$17,185**
 - FY09 7/1/08 – 6/30/09 \$17,185
- **Company Charges & Other Revenue**
 \$68,358
- **Net Truck** **\$0**
- **Total** **\$106,116**



FY-09 Income Breakdown

FY – 08 Training Income Breakdown

- **ICCB Subsidize Grant- BI** **\$20,704**
 - FY08 total grant is \$50,704
 - SBDC Received \$30,000
 - BI received remaining \$20,704
- **ETIP Training Grants** **\$41,995**
 - FY08 7/1/07 – 6/30/08 \$41,995
- **Company Charges & Other Revenue**
 \$65,158
- **Net Truck** **\$17,592**
- **Total** **\$145,449**



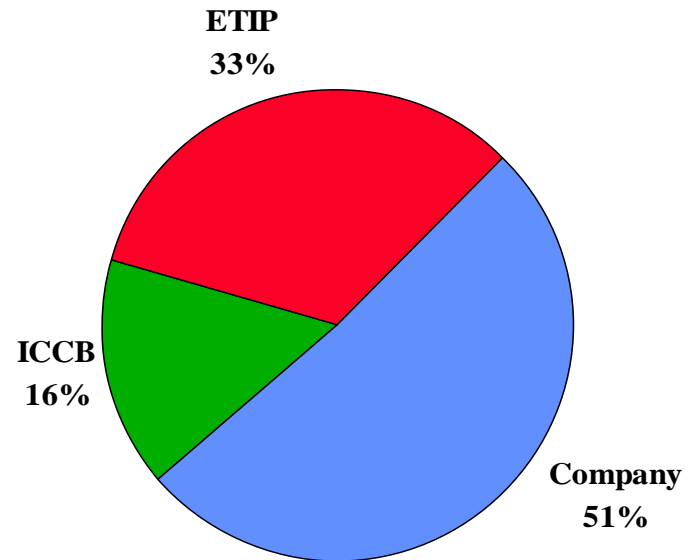
FY-08 Income Breakdown

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FY-09 vs FY-08 YTD Report (without CDL) Need work – for next year

Training Income Breakdown

- **ICCB Subsidize Grant-BI** **\$20,704**
 - FY08 total grant is \$50,704
 - SBDC received \$30,000
 - BI received remaining \$20,704
- **ETIP Training Grants** **\$41,995**
 - FY08 7/1/07 – 6/30/08 \$41,995
- **Company Charges & Other Revenue** **\$65,158**
- **Total** **\$127,857**



Income Breakdown

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FY-09 Cancel Report

FY-09

81 Classes Scheduled
24 Classes Canceled
29.6% Cancel Rate

FY-08

88 Classes Scheduled
10 Classes Canceled
11.4% Cancel Rate

FY-07

116 Classes Scheduled
18 Classes Canceled
15.5% Cancel Rate

