



Mission Statement

To work in partnership with businesses and organizations to meet their goals with consultation, program development, and quality training.

Business Institute Staff

Scott Anderson – Dean, Business & Technology

Kathleen Weber – Training Coordinator

Deb Hayenga – Coordinator, Business Institute & Conference Center

Highland Business Institute YTD Report

FY-11

- 9 Companies Served
- 399 Total Students Served
 - Non-Credit (343)
 - Truck Driving (47)
 - BI Credit Generating (9)

FY-10

- 13 Companies Served
- 529 Total Students Served
 - Non-Credit (428)
 - Truck Driving (16)
 - BI Credit Generating (85)

Highland Business Institute
YTD Report

FY-11

- 71 Total Classes/Seminars/Consultation
 - Non-Credit (56)
 - Truck Driving (14)
 - BI Credit Generating (1)
- 329.0 Credit Hours Generated
 - Truck Driving (324.5)
 - BI Credit Hrs Generated (4.5)
- 107.63 Non-Credit Hrs Equiv.

FY-10

- 81 Total Classes/Seminars/Consultation
 - Non-Credit (61)
 - Truck Driving (6)
 - BI Credit Generating (14)
- 199.25 Credit Hours Generated
 - Truck Driving (112.0)
 - BI Credit Hrs Generated (87.25)
- 131.22 Non-Credit Hrs Equiv.

Highland Business Institute
Single Companies Which Ran Contract Training Classes

FY-11

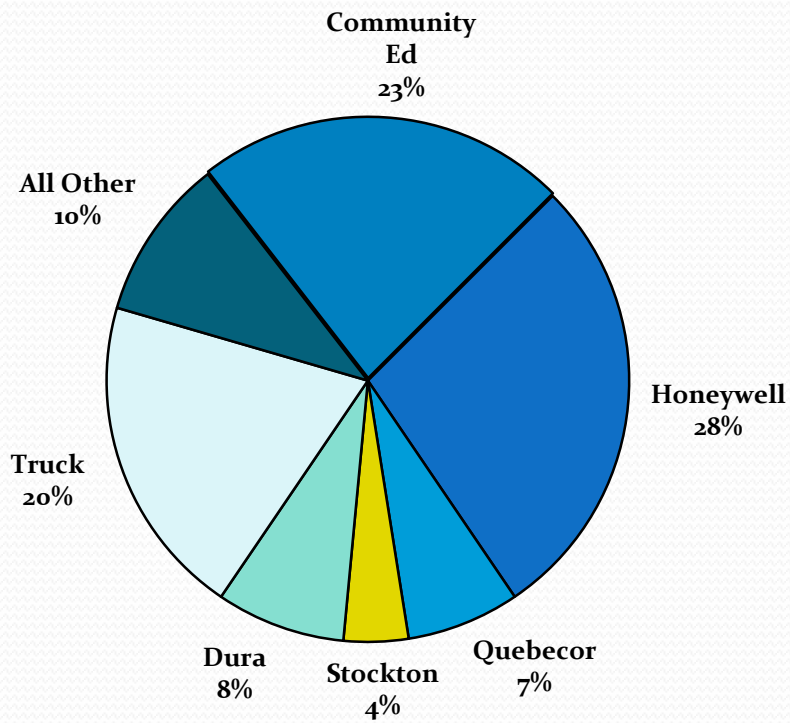
Berner Cheese Corporation (Stephenson)
Dura Automotive (Jo Daviess)
Forrestville Valley School District #221 (Ogle)
Highland Community College (Stephenson)
Honeywell (Stephenson)
Jo-Carroll Electric (Jo Daviess)
Parkview Home (Stephenson)
Quebecor World (Ogle)
Stockton Cheese (Jo Daviess)

FY-10

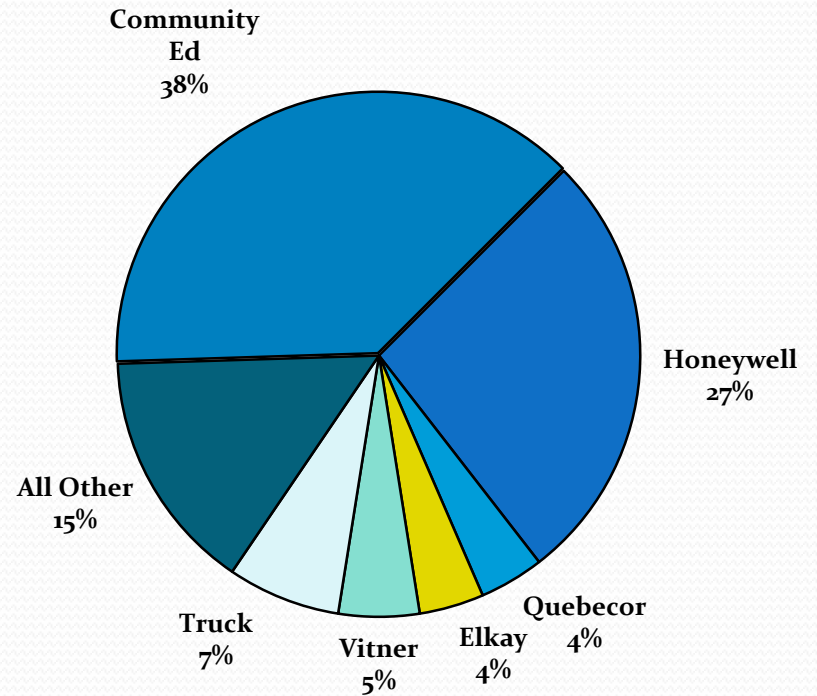
Charles Electronics (Carroll)
C.J. Vitner (Stephenson)
Chestnut Mountain Resort (Jo Daviess)
Design Mill (Jo Daviess)
Elkay Manufacturing (Carroll)
Galena Police Department (Jo Daviess)
Galena Territory Associations (Jo Daviess)
Honeywell (Stephenson)
Invensys (Jo Daviess)
Mechanical, Inc. (Stephenson)
Office of Attorney General (Cook)
Quebecor World (Ogle)
Star Manufacturing (Stephenson)

Highland Business Institute Breakdown of Classes Run Per Company

FY-11



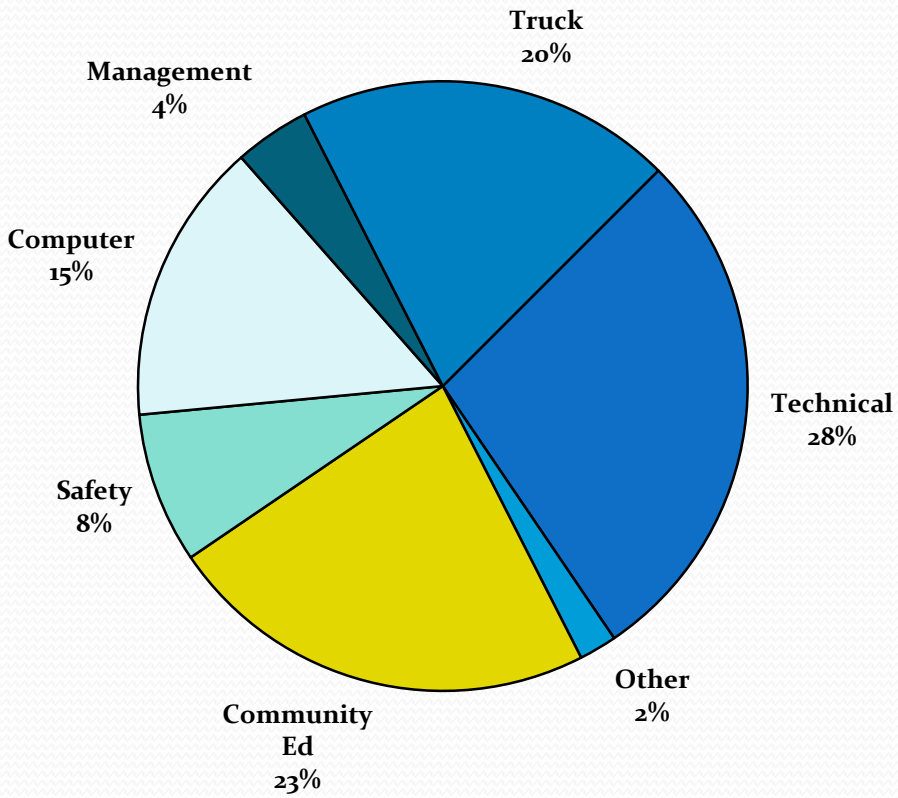
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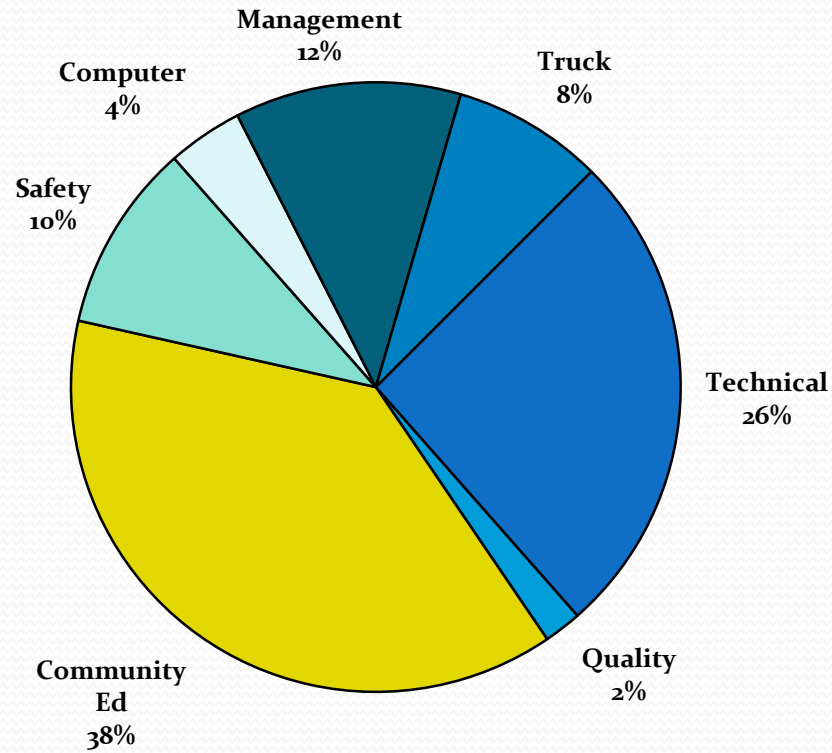
Highland Business Institute

Breakdown of Classes Run Per Type of Training

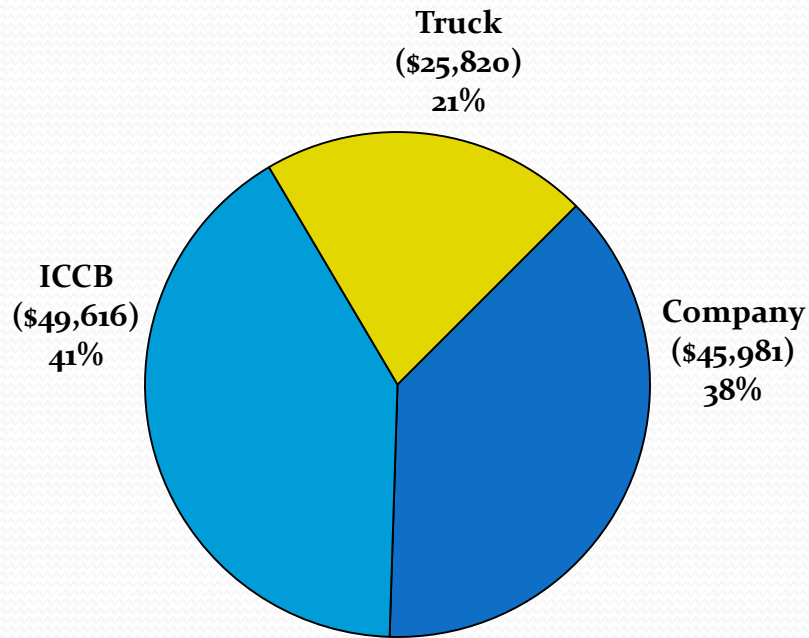
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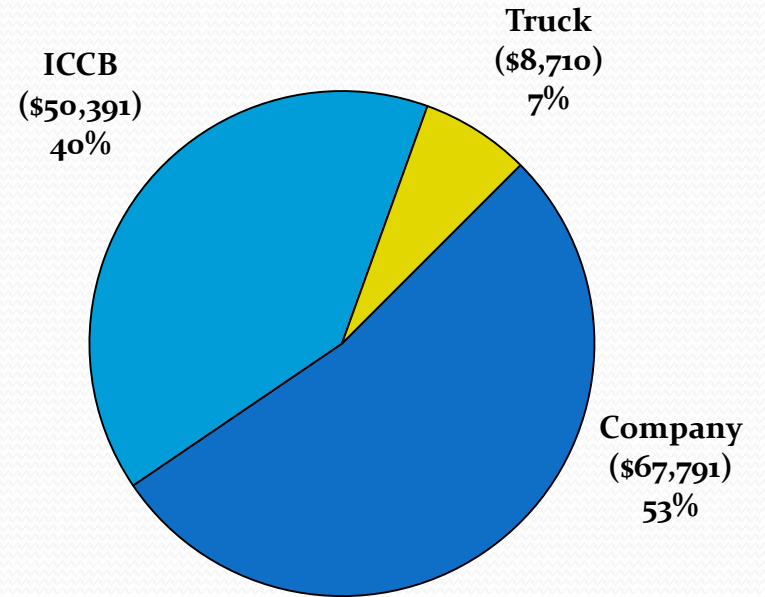
FY-10



Highland Business Institute Training Revenue Breakdown



FY-11 Income Breakdown



FY-10 Income Breakdown